

[www.Bluesource.net](http://www.Bluesource.net)



# About Bluesource

Our team of experienced technical resources advises businesses and government agencies on how to preserve, collect, classify, and manage data; archiving what's required and expiring what's not.

By working with key stakeholders, Bluesource provides IT organizations with comprehensive, up-to-date data governance programs that support the full EDRM eDiscovery process including legal hold, early case assessment and legal workflow automation.

Having migrated legacy archive data for over 16 years, Bluesource is an accredited Veritas™ Platinum Partner specializing in Enterprise Vault™, eDP (Clearwell™) and NetBackup™. We also have the distinct honor of being 1 of 18 “High Touch” Microsoft® Gold partners worldwide focusing on advanced eDiscovery and compliance functionality within Office 365™.

Outside of our migration practice, Bluesource's capabilities extend to providing end-to-end managed and consulting services, archiving, backup and eDiscovery; delivering a minimum of 99.9% SLA uptime, ensuring server health, performance and availability 24x7x365 either on-premises or in the cloud.

“The cloud offered the flexible archiving solution that liberated our internal IT resources from both the challenges and costs of managing our systems. Bluesource’s EV247™ solution was the best option for us, as it combined their knowledge of Microsoft Azure™, Veritas Enterprise Vault™ and their expert managed services.”

David Southern,  
Director of ICT, WWF

**As a Bluesource EV247™ client, IT teams receive a dramatically improved archiving service that is protected by a financially backed SLA. In our SaaS model, the application is fully managed by trained professionals freeing personnel to focus on critical projects.**



Microsoft  
Azure™



Veritas  
Enterprise Vault™



Bluesource  
Managed Services™

# EV247™

## Cloud archiving without compromise

Allowing organizations to move their on-premises Enterprise Vault™ to Azure™, fully managed by our award winning Managed Services

### Guaranteed availability

EV247™ guarantees the availability of your data with a 99.9% uptime SLA

Performance guarantee

Response time guarantee

### Manage your costs

Thanks to the economics of the cloud, businesses benefit from a lower total cost of ownership without sacrificing any features or functionality

Upgrades and patching are free of charge

Have peace of mind with predictable spend

### Access from where

Direct access to archived email from mobile devices. Combined with Virtual Vault, users have access to view archived data offline

Mirror your data center to another

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### Time savings

**300+ hours**

EV247™ can save you hundreds of hours a year, which organizations can put towards activities to drive their business forward

Market-leading cloud archiving, eDiscovery, classification and compliance solutions without compromise. Data storage optimization, email management and complete data governance for Federal Agencies. Meet the demands of the 'Managing Government Records' directive, which requires electronic capture of email records by the end of 2016 and all electronic records by 2019.

As the only FedRAMP authorized SaaS cloud archiving solution, our EV247™ service satisfies requirements that no other cloud archiving solution can provide; all within a system that is accredited, highly scalable, and equally secure.



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Bluesource Managed Services™



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Microsoft Azure™

Veritas Enterprise Vault™

# Federal Agency Cloud Archiving

Market-leading cloud archiving, eDiscovery, classification  
and compliance solutions without compromise

## **FedRAMP authorized**

We document, assess, authorize and monitor data to help Federal Agencies initiate electronic record management and implement security controls

## **Manage your costs**

40% overall cost reduction possible in systems management fees

Updates and patching are free of charge

Utility based billing model

## **Meet government directives**

Meet the 2016 'Managing Government Records' directive for email records

Capstone  
FIPS  
FISMA  
HSPD-12  
HSPD-20

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## **Fully Managed**

### **100% fully managed SaaS solution**

All aspects of the service are managed and hosted by Bluesource freeing up your technical resources for other projects

# Clearwell™ just got 5X Faster!

Powered by the Veritas eDiscovery Platform formerly known as Clearwell™, Bluesource brings you eDP247™ —a fully managed service with an enhanced end-to-end EDRM workflow hosted in the Azure™ Cloud.

Tired of being in the business of managing eDiscovery? With over 16 years of IT legal workflow process and technical expertise delivered to Fortune 1000, Public Sector and Healthcare customers, Bluesource can have an eDiscovery cloud environment up, running, and addressing legal matters within 2 business days!



Microsoft  
Azure™

+



Veritas  
eDiscovery Platform™

+



Bluesource  
Managed Services™

# eDP247™

# Faster Performance

Achieve 5X the performance of traditional on-premises implementations

## Full EDRM workflow support

Assistance with responding to matters

Always make the most out of your investment by being on the latest version with our free upgrades and patches

## Infrastructure management

All servers and storage are automatically provisioned and managed and monitored 24x7x365

## Scaleable environment

Bluesource will scale the environment up or down to meet the demands of your ongoing matters

You can archive off cases that are no longer active

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## Efficiency Gains

**5X faster**

The fastest deployment and performance available for these applications

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**As a Bluesource eDP247™ client, IT teams and organizations receive a dramatically improved archiving service that is protected by a financially backed SLA. In our SaaS model, the application is fully managed by trained professionals freeing up your personnel to focus on critical projects.**



**Enhancing legal hold, notification and review in your Office 365™ environment.**

# eDP247™ Cloud Companion

Bringing legal hold, notification and review  
to your Office 365™ environment

## Legal hold notification

Trackable, defensible  
process

Authenticated response

Self-service legal  
hold responsibilities

Survey custodians

## Cloud Companion collections

Collect data directly  
from Office 365™

Collect from  
on-premises sources

Collect from  
desktop/laptops

## Analysis and review

Import from Office 365™  
SCC exports

Ingest data and load files  
from Office 365™ AeD

Review in native format  
with full discussion  
threads and terms

Remove sensitive data with  
full redaction capabilities

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## How can we help?

### Enhanced Office 365 experience

Bringing full EDRM eDiscovery coverage to Office 365™  
with eDP247™ Cloud Companion

With businesses creating more and more data than ever before, any corruption, disruption, or loss of information to unauthorized users can significantly affect the corporate bottom-line. Furthermore, many businesses compound the issue by using different backup technologies at multiple sites for different workloads, resulting in inefficient and inflexible backup protocols that are cumbersome and costly to manage. Bluesource offers comprehensive backup solutions delivered and maintained by industry experts optimized across the industry's leading disk, cloud and tape technologies.



Microsoft  
Azure™

+



Veritas  
NetBackup™

+



Bluesource  
Managed Services™

**Enjoy peace of mind knowing that  
your full backup is available upon  
demand, in case of a disaster.**

# NBU247™

## Protect Business Information

Optimize data protection for expanding IT environments and stricter compliance requirements

### NBU247™ benefits

Minimize loss of productivity by accelerating the recovery of backed up data

Economical solution to retaining backup data, relieving upward pressure on storage costs

### NBU247™ services

Backup strategy and planning

Backup audits and troubleshooting

Disk, tape and cloud storage

### NBU247™ technologies

Veritas NetBackup™

Veritas Backup Exec™

Veritas Enterprise Vault™

### The true cost of “downtime”

**\$16,500 | \$140,000 | \$1,540,000**

Small company

Mid-size

Large enterprise

The estimated cost of one hour of downtime for various sized companies

Take the hassle out of mundane day-to-day IT tasks; Every day.

Anyone who has ever managed or designed an IT system knows that daily IT administrative tasks can seem endless, distracting personnel from strategic business projects and tying up valuable resources.

Bluesource Managed Services gets IT Staff focused where they are needed the most.

**As an expert extension of your IT team, Bluesource frees up your time, fine-tunes and evolves your systems, making every day trouble free.**



Microsoft Azure™



Veritas Enterprise Vault™



Veritas eDiscovery Platform™



Veritas NetBackup™

# Fully Managed Services by Bluesource

Replace IT fire fighting with  
experienced system management

## Flexible support options

On-premises,  
cloud or hybrid  
solutions

## Manage your costs

Harness Bluesource's  
economies of scale  
by getting access  
to engineers at  
a fraction of the  
cost of a  
full-time employee

## Guaranteed availability

A 99.9% availability  
guarantee and  
financially backed  
Service Level  
Agreements

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## Time savings

**7,510 hours**

Bluesource saved our clients over 7,000 hours last year  
by fixing and managing events - that equates to 312 days

**“The implications of the General Data Protection Regulation (GDPR) for businesses is significant. The considerable cross-business challenges they represent and how best to address them needs to be actioned by not just security and compliance professionals, but also functional managers in sales, marketing, HR and customer service.”**

**British Standards Institute  
2017**



Microsoft  
Azure™



Veritas  
Enterprise Vault™

**Our compliance assessments cover a wide variety of IT solutions, helping to ensure that you are ready for the deadline.**

# GDPR Compliance Assessments

Get Compliant!

Our in-depth compliance assessments cover a wide variety of IT applications from on-premises solutions to shadow IT, in addition to the security posture of any Office 365™ environment through a detailed analysis of unstructured data, user access, as well as data health and classification types.

Whether an IT organization is leveraging Office 365™, running a Veritas™ solution, or some other legacy application, Bluesource can assess the present level of security and provide a comprehensive report on the steps needed to become, as well as remain, compliant.

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## Non-compliance costs

**\$20 Million**

The most serious violations for organizations failing to meet GDPR could result in fines of up to \$20 million or 4 percent of turnover

“We no longer worry about funding our archive support. Bluesource has been a real help to us throughout this project, demonstrating expertise, a high level of responsiveness and insightful recommendations.”

Julian Beech  
Head of IT, Hoare Lea

**We archive aging data from top tier primary storage to low-cost, high-capacity storage for long-term retention, reducing your storage costs; all while ensuring your organization meets its compliance and eDiscovery needs.**



Microsoft  
Azure™



Veritas  
Enterprise Vault™



Veritas  
eDiscovery Platform™

# Archiving & eDiscovery Services

Helping you find that  
needle in the haystack

Effective archiving has become more important now than ever before to reduce pressure on core systems, ensure compliance and allow for speedy eDiscovery. Data is more diverse, communication is more widespread and business users rely on anytime, anywhere access applications and devices to stay ahead.

Legal matters and compliance queries can involve searching through thousands of emails, text messages, instant messages, social media and numerous file types to locate the information to ensure complete data governance. As a Veritas™ Platinum and Microsoft® Gold partner, Bluesource is able to leverage Office 365™ archiving and advanced eDiscovery as well as Veritas enterprise grade technologies to help organizations meet their high performance business demands.

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**Cost savings**

**20% reduction**

Hoare Lea reduced IT costs by utilizing Bluesource's archiving and eDiscovery solutions

“We are delighted with Office 365. It’s so cost-effective and adaptable – helping our global teams to easily manage information, simplify processes and effectively collaborate.”

Peter Williams,  
Director of Operations, EMEA at CJC



Office 365 provides an integrated solution so every one on your team can collaborate effectively.

# Collaboration and communication

Enterprise productivity from Microsoft – delivered by award-winning experts.

Whether you are starting your cloud journey or need help implementing a specific workload within Office 365™, our team covers everything from readiness assessments, roll outs and upgrades, to migrations and adoption. Get the biggest bang for your buck and maximum ROI from your Microsoft investment by utilizing our expertise.

We are PROSCI trained and can deliver your solution in line with Microsoft best practices.

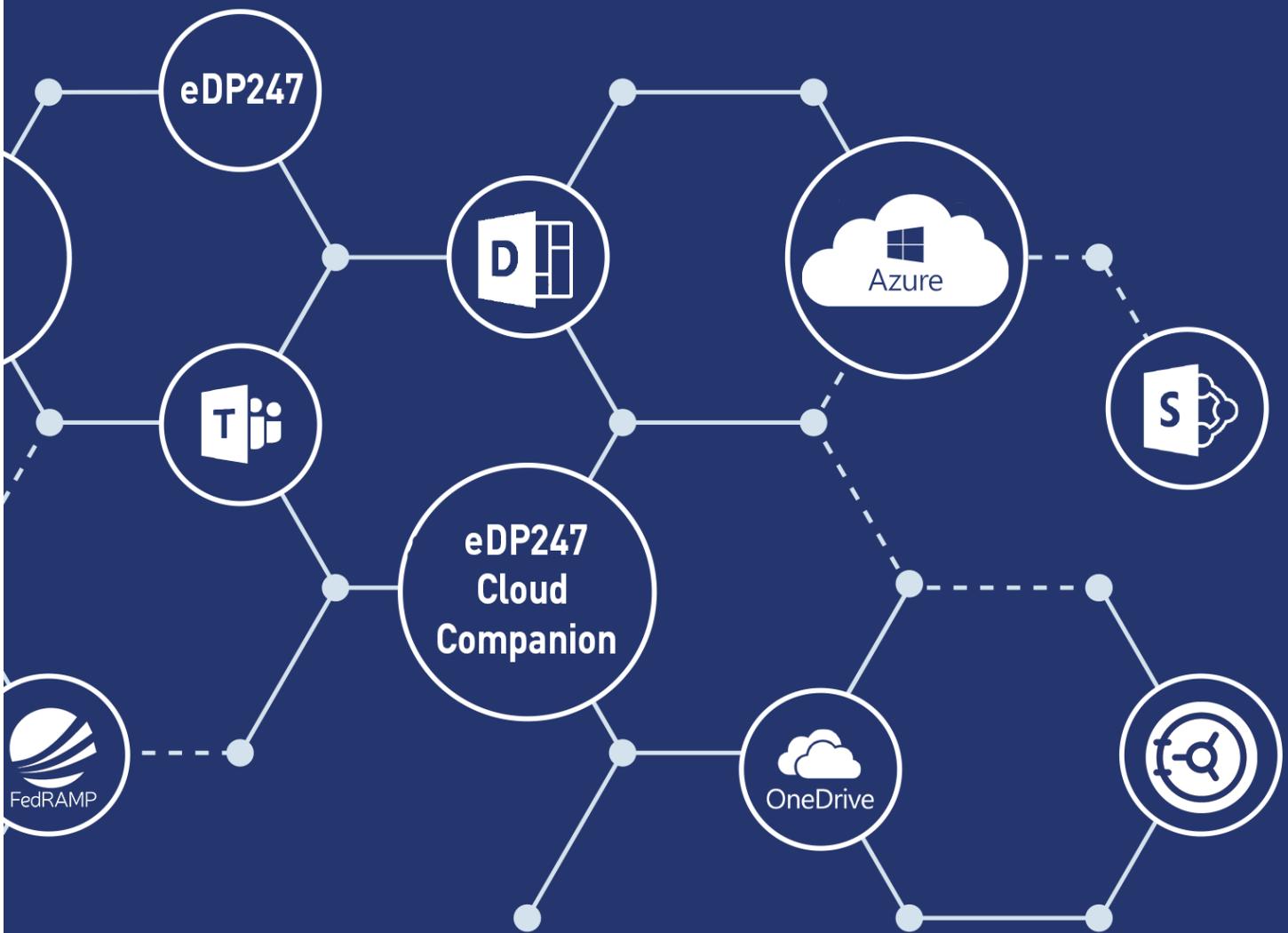
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**Savings**

**\$250,000**

The average amount that can be saved over a three-year period by eliminating third-party communication







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